## SACRAMENTO COUNTY ECONOMIC FORECAST

Sacramento County is home to the California State Capitol. Sacramento County has a population of 1.5 million people and approximately 639,600 wage and salary jobs. The per capita income is \$48,915 and the average salary per worker is \$76,985. Because it contains the state capitol, the Sacramento County economy is highly influenced by the public sector, with government jobs comprising 26 percent of total wage and salary employment.

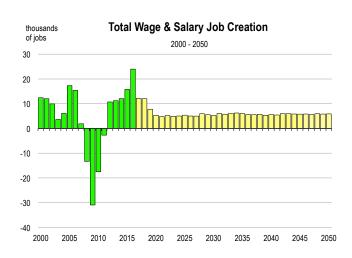
Employment across Northern California increased by 3.2 percent in 2016, whereas employment in the Sacramento Valley (consisting of Sacramento, Yolo, Placer, El Dorado, Yuba and Sutter counties) increased by 3.4 percent. In Sacramento County, 24,000 wage and salary jobs were created, representing a growth rate of 3.9 percent. The unemployment rate improved during the year, falling from 6.0 percent in 2015 to 5.4 percent in 2016.

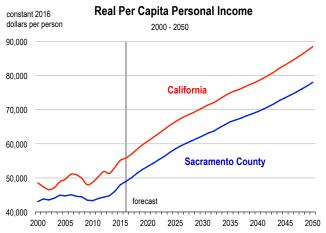
During 2016, the largest employment gains were observed in professional and business services (+6,100 jobs), government (+5,000 jobs), and education and healthcare (+4,100 jobs). The largest losses were in information (-240 jobs) and manufacturing (-100 jobs).

From 2011-2016, the population of Sacramento County grew at an annual average rate of 1.0 percent. Net migration accounted for more than 40 percent of this growth, with an average of 7,300 net migrants entering the county each year.

## FORECAST HIGHLIGHTS

- In 2017, total employment is expected to increase by 1.9 percent. From 2017 to 2022, job growth is expected to average 1.1 percent per year.
- Average salaries are above the California state average, and are expected to remain so over the next few years. In Sacramento County, inflation-adjusted salaries will rise by an average of 2.0 percent per year from 2017 to 2022.
- Between 2017 and 2022, employment growth will be greatest in professional and business services, education and healthcare, and leisure and hospitality. Together, these industries will account for 71 percent of net job growth in the county.
- Population growth will be relatively strong over the next 5 years, with annual growth averaging 1.0 percent per year.
- Between 2017 and 2022, an average of 7,300 net migrants will enter the county each year, accounting for almost half of all population growth.

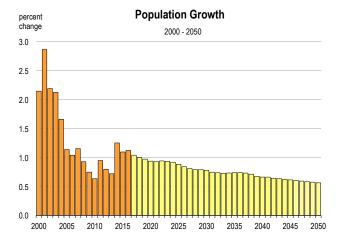


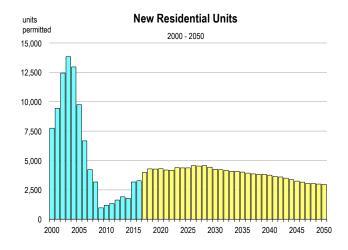


- Over the 2017-2022 period, an average of 4,200 housing permits will be issued each year. The most prevalent areas for development will be Rancho Cordova, Mather, and Folsom.
  Over the next few decades, more than 10,000 homes will be developed in each of these areas.
- Real per capita income is expected to rise by 2.3 percent in 2017. Between 2017 and 2022, growth will average 2.0 percent per year.
- Total taxable sales, adjusted for inflation, are expected to rise by 1.3 percent per year from 2017 to 2022.
- Industrial production is expected to rise by 2.7 percent in 2017. Between 2017 and 2022, industrial production is forecast to rise by an average of 2.0 percent per year.

## Sacramento County Economic Forecast 2010-2016 History, 2017-2050 Forecast

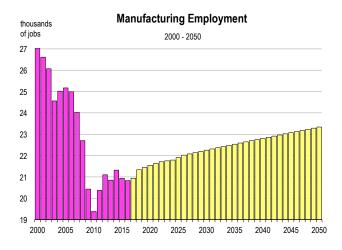
|      | Population (people) | Net<br>Migration<br>(people) | Registered<br>Vehicles<br>(millions) | Households<br>(thousands) | New Homes<br>Permitted<br>(homes) | Total Taxable<br>Sales<br>(billions) | Personal<br>Income<br>(billions) | Real Per<br>Capita Income<br>(dollars) | Inflation Rate<br>(% change<br>in CPI) | Real Farm<br>Crop Value<br>(millions) | Real Industrial<br>Production<br>(billions) | Unemploy-<br>ment Rate<br>(percent) |
|------|---------------------|------------------------------|--------------------------------------|---------------------------|-----------------------------------|--------------------------------------|----------------------------------|--|--|---------------------------------------|---|-------------------------------------|
| 2010 | 1,420,331           | -1,719                       | 1.16                                 | 514.0                     | 1,181                             | \$16.9                               | \$54.7                           | \$43,311                               | 1.3                                    | 418.9                                 | 5.8   | 12.6                                |
| 2011 | 1,433,792           | 3,497                        | 1.14                                 | 515.2                     | 1,332                             | \$18.0                               | \$57.5                           | \$43,964                               | 2.7                                    | 444.2                                 | 5.9   | 12.1                                |
| 2012 | 1,445,230           | 2,421                        | 1.14                                 | 517.6                     | 1,633                             | \$19.1                               | \$59.8                           | \$44,350                               | 2.7                                    | 493.9                                 | 6.2   | 10.5                                |
| 2013 | 1,455,602           | 1,457                        | 1.18                                 | 521.3                     | 1,909                             | \$20.1                               | \$61.7                           | \$44,759                               | 2.3                                    | 483.3                                 | 6.4   | 8.9                                 |
| 2014 | 1,473,817           | 9,255                        | 1.21                                 | 523.4                     | 1,772                             | \$21.1                               | \$65.4                           | \$46,062                               | 2.8                                    | 521.4                                 | 6.6   | 7.3                                 |
| 2015 | 1,489,952           | 7,501                        | 1.27                                 | 525.1                     | 3,173                             | \$22.0                               | \$69.9                           | \$47,972                               | 2.6                                    | 480.7                                 | 6.7   | 6.0                                 |
| 2016 | 1,506,677           | 8,907                        | 1.35                                 | 526.9                     | 3,277                             | \$23.3                               | \$73.7                           | \$48,915                               | 3.0                                    | 493.4                                 | 6.9   | 5.4                                 |
| 2017 | 1,522,336           | 8,183                        | 1.36                                 | 529.8                     | 3,978                             | \$24.2                               | \$78.3                           | \$50,018                               | 3.1                                    | 500.5                                 | 7.1   | 5.1                                 |
| 2018 | 1,537,550           | 7,725                        | 1.37                                 | 533.6                     | 4,284                             | \$25.2                               | \$83.4                           | \$51,333                               | 3.0                                    | 510.1                                 | 7.2   | 4.8                                 |
| 2019 | 1,552,495           | 7,439                        | 1.39                                 | 537.6                     | 4,268                             | \$26.4                               | \$88.4                           | \$52,453                               | 2.6                                    | 514.2                                 | 7.4   | 5.1                                 |
| 2020 | 1,567,037           | 7,046                        | 1.39                                 | 541.6                     | 4,299                             | \$27.5                               | \$93.4                           | \$53,389                               | 3.1                                    | 514.5                                 | 7.5   | 5.2                                 |
| 2021 | 1,581,558           | 6,977                        | 1.40                                 | 545.6                     | 4,188                             | \$28.5                               | \$98.5                           | \$54,329                               | 3.0                                    | 515.0                                 | 7.7   | 5.2                                 |
| 2022 | 1,596,429           | 7,240                        | 1.41                                 | 549.6                     | 4,161                             | \$29.6                               | \$104.0                          | \$55,335                               | 3.0                                    | 514.8                                 | 7.8   | 5.2                                 |
| 2023 | 1,611,338           | 7,180                        | 1.42                                 | 553.5                     | 4,387                             | \$30.6                               | \$109.7                          | \$56,321                               | 3.0                                    | 514.7                                 | 8.0   | 5.1                                 |
| 2024 | 1,626,138           | 7,009                        | 1.43                                 | 557.6                     | 4,368                             | \$31.8                               | \$115.8                          | \$57,480                               | 2.9                                    | 514.7                                 | 8.2   | 5.1                                 |
| 2025 | 1,640,482           | 6,582                        | 1.43                                 | 561.7                     | 4,370                             | \$33.1                               | \$121.6                          | \$58,511                               | 2.9                                    | 514.7                                 | 8.3   | 5.0                                 |
| 2026 | 1,654,273           | 6,104                        | 1.44                                 | 565.8                     | 4,560                             | \$34.3                               | \$127.3                          | \$59,407                               | 2.8                                    | 514.7                                 | 8.5   | 4.9                                 |
| 2027 | 1,667,633           | 5,858                        | 1.45                                 | 570.1                     | 4,525                             | \$35.5                               | \$133.2                          | \$60,183                               | 2.9                                    | 514.8                                 | 8.7   | 4.9                                 |
| 2028 | 1,680,775           | 5,835                        | 1.46                                 | 574.3                     | 4,562                             | \$36.9                               | \$139.2                          | \$60,918                               | 2.7                                    | 514.8                                 | 8.9   | 4.9                                 |
| 2029 | 1,694,074           | 6,139                        | 1.47                                 | 578.6                     | 4,427                             | \$38.2                               | \$145.3                          | \$61,646                               | 2.5                                    | 514.9                                 | 9.1   | 4.9                                 |
| 2030 | 1,707,270           | 6,204                        | 1.48                                 | 582.8                     | 4,247                             | \$39.7                               | \$151.4                          | \$62,367                               | 2.4                                    | 515.0                                 | 9.3   | 4.8                                 |
| 2031 | 1,720,005           | 5,891                        | 1.49                                 | 586.8                     | 4,212                             | \$41.3                               | \$157.7                          | \$63,171                               | 2.3                                    | 515.0                                 | 9.5   | 4.9                                 |
| 2032 | 1,732,657           | 5,928                        | 1.51                                 | 590.7                     | 4,150                             | \$43.1                               | \$164.0                          | \$63,754                               | 2.5                                    | 515.1                                 | 9.8   | 4.8                                 |
| 2033 | 1,745,269           | 5,979                        | 1.52                                 | 594.6                     | 4,083                             | \$44.8                               | \$171.0                          | \$64,726                               | 2.1                                    | 515.2                                 | 10.0  | 4.8                                 |
| 2034 | 1,758,043           | 6,191                        | 1.53                                 | 598.4                     | 4,078                             | \$46.6                               | \$178.3                          | \$65,622                               | 2.3                                    | 515.2                                 | 10.2  | 4.8                                 |
| 2035 | 1,771,013           | 6,436                        | 1.54                                 | 602.3                     | 4,013                             | \$48.4                               | \$185.9                          | \$66,481                               | 2.4                                    | 515.3                                 | 10.5  | 4.8                                 |
| 2036 | 1,784,087           | 6,576                        | 1.56                                 | 606.0                     | 3,926                             | \$50.2                               | \$193.8                          | \$67,045                               | 2.8                                    | 515.4                                 | 10.7  | 4.7                                 |
| 2037 | 1,797,132           | 6,609                        | 1.57                                 | 609.7                     | 3,856                             | \$52.1                               | \$202.1                          | \$67,577                               | 2.9                                    | 515.5                                 | 11.0  | 4.7                                 |
| 2038 | 1,809,918           | 6,421                        | 1.58                                 | 613.4                     | 3,818                             | \$54.0                               | \$210.8                          | \$68,277                               | 2.7                                    | 515.5                                 | 11.3  | 4.7                                 |
| 2039 | 1,822,143           | 5,958                        | 1.59                                 | 616.9                     | 3,814                             | \$55.9                               | \$219.7                          | \$68,854                               | 2.9                                    | 515.6                                 | 11.5  | 4.8                                 |
| 2040 | 1,834,204           | 5,891                        | 1.61                                 | 620.5                     | 3,750                             | \$57.8                               | \$229.0                          | \$69,479                               | 2.8                                    | 515.7                                 | 11.8  | 4.8                                 |
| 2041 | 1,846,330           | 6,016                        | 1.62                                 | 624.0                     | 3,634                             | \$59.6                               | \$238.5                          | \$70,193                               | 2.6                                    | 515.7                                 | 12.1  | 4.7                                 |
| 2042 | 1,858,184           | 5,813                        | 1.63                                 | 627.5                     | 3,595                             | \$61.5                               | \$248.3                          | \$70,988                               | 2.5                                    | 515.8                                 | 12.4  | 4.8                                 |
| 2043 | 1,869,949           | 5,792                        | 1.64                                 | 630.8                     | 3,495                             | \$63.3                               | \$258.4                          | \$71,824                               | 2.4                                    | 515.9                                 | 12.7  | 4.8                                 |
| 2044 | 1,881,589           | 5,745                        | 1.65                                 | 634.1                     | 3,372                             | \$65.1                               | \$268.7                          | \$72,770                               | 2.2                                    | 515.9                                 | 13.0  | 4.7                                 |
| 2045 | 1,893,126           | 5,736                        | 1.66                                 | 637.3                     | 3,244                             | \$66.9                               | \$279.3                          | \$73,554                               | 2.4                                    | 516.0                                 | 13.3  | 4.7                                 |
| 2046 | 1,904,548           | 5,724                        | 1.67                                 | 640.3                     | 3,157                             | \$68.7                               | \$290.1                          | \$74,385                               | 2.3                                    | 516.1                                 | 13.6  | 4.7                                 |
| 2047 | 1,915,836           | 5,678                        | 1.67                                 | 643.3                     | 3,051                             | \$70.5                               | \$301.2                          | \$75,209                               | 2.3                                    | 516.1                                 | 13.9  | 4.7                                 |
| 2048 | 1,926,992           | 5,648                        | 1.68                                 | 646.1                     | 3,035                             | \$72.4                               | \$313.1                          | \$76,108                               | 2.3                                    | 516.2                                 | 14.3  | 4.7                                 |
| 2049 | 1,938,052           | 5,679                        | 1.69                                 | 649.0                     | 2,993                             | \$74.4                               | \$325.5                          | \$77,054                               | 2.3                                    | 516.2                                 | 14.6  | 4.7                                 |
| 2050 | 1,948,937           | 5,657                        | 1.69                                 | 651.8                     | 2,962                             | \$76.4                               | \$338.5                          | \$78,060                               | 2.3                                    | 516.3                                 | 15.0  | 4.7                                 |
|      |                     |                              |                                      |                           |                                   |                                      |                                  | ,                                      |  |                                       |   |                                     |

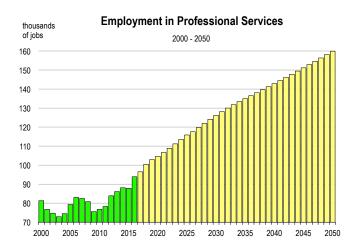


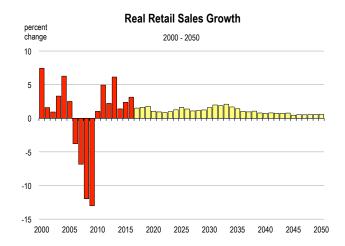


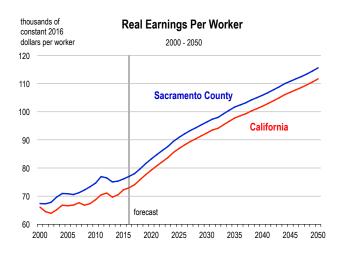
# Sacramento County Employment Forecast 2010-2016 History, 2017-2050 Forecast

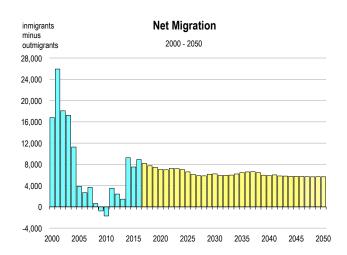
|              | Total Wage<br>& Salary         | Farm         | Construction | Manufac-<br>turing | Transportation & Utilities | Wholesale &<br>Retail Trade | Financial<br>Activities | Professional<br>Services | Information  | Health & Education | Leisure      | Government     |
|--------------|--------------------------------|--------------|--------------|--------------------|----------------------------|-----------------------------|-------------------------|--------------------------|--------------|--------------------|--------------|----------------|
|              | employment (thousands of jobs) |              |              |                    |                            |                             |                         |                          |              |                    |              |                |
| 2010         | 568.6                          | 2.57         | 23.5         | 19.4               | 11.9                       | 69.7                        | 32.1                    | 76.7                     | 13.2         | 86.4               | 48.5         | 164.3          |
| 2011         | 565.9                          | 2.47         | 22.6         | 20.4               | 11.5                       | 71.2                        | 30.6                    | 78.3                     | 12.6         | 87.0               | 49.5         | 159.9          |
| 2012         | 576.6                          | 2.61         | 23.6         | 21.1               | 12.2                       | 74.2                        | 31.3                    | 83.9                     | 11.8         | 88.4               | 51.3         | 156.4          |
| 2013         | 587.8                          | 2.62         | 27.1         | 20.9               | 12.7                       | 74.5                        | 31.5                    | 86.1                     | 11.0         | 91.2               | 53.7         | 156.7          |
| 2014         | 599.8                          | 2.61         | 28.5         | 21.3               | 13.0                       | 74.5                        | 31.2                    | 88.1                     | 10.2         | 93.3               | 56.0         | 160.7          |
| 2015         | 615.6                          | 2.55         | 30.7         | 20.9               | 13.7                       | 76.7                        | 32.8                    | 87.8                     | 10.1         | 98.5               | 58.2         | 162.8          |
| 2016         | 639.6                          | 2.50         | 33.3         | 20.8               | 14.2                       | 78.9                        | 33.4                    | 93.9                     | 9.9          | 102.7              | 60.9         | 167.7          |
| 2017         | 651.8                          | 2.54         | 34.6         | 20.9               | 14.3                       | 79.3                        | 33.7                    | 96.5                     | 10.0         | 104.7              | 62.2         | 171.2          |
| 2018         | 663.8                          | 2.59         | 35.9         | 21.3               | 14.6                       | 80.3                        | 34.0                    | 100.4                    | 10.1         | 106.3              | 63.5         | 172.6          |
| 2019         | 671.5                          | 2.61         | 35.9         | 21.4               | 14.8                       | 80.9                        | 33.9                    | 102.9                    | 10.3         | 108.0              | 64.7         | 173.8          |
| 2020         | 676.9                          | 2.61         | 36.0         | 21.5               | 14.9                       | 81.2                        | 34.1                    | 104.6                    | 10.4         | 109.4              | 65.5         | 174.0          |
| 2021         | 681.6                          | 2.61         | 35.6         | 21.6               | 14.9                       | 81.5                        | 34.1                    | 106.7                    | 10.5         | 111.0              | 66.5         | 173.7          |
| 2022         | 686.8                          | 2.61         | 35.6         | 21.7               | 14.9                       | 81.7                        | 34.5                    | 108.9                    | 10.6         | 112.5              | 67.0         | 173.3          |
| 2023         | 691.7                          | 2.61         | 35.5         | 21.8               | 15.0                       | 82.0                        | 34.8                    | 111.2                    | 10.7         | 114.0              | 67.4         | 173.0          |
| 2024         | 696.8                          | 2.61         | 35.5         | 21.8               | 15.0                       | 82.4                        | 34.9                    | 113.5                    | 10.8         | 115.5              | 67.8         | 172.8          |
| 2025         | 702.1                          | 2.61         | 35.6         | 21.9               | 15.1                       | 82.8                        | 34.9                    | 115.9                    | 11.0         | 117.0              | 68.1         | 173.0          |
| 2026         | 707.2                          | 2.61         | 35.6         | 22.0               | 15.1                       | 83.1                        | 35.1                    | 117.6                    | 11.1         | 118.4              | 68.4         | 173.5          |
| 2027         | 712.1                          | 2.61         | 35.1         | 22.1               | 15.2                       | 83.4                        | 35.1                    | 119.8                    | 11.2         | 119.9              | 68.9         | 174.2          |
| 2028         | 718.1                          | 2.61         | 35.1         | 22.1               | 15.2                       | 83.7                        | 35.3                    | 122.0                    | 11.3         | 121.5              | 69.5         | 174.7          |
| 2029         | 723.6                          | 2.61         | 34.9         | 22.2               | 15.3                       | 84.0                        | 35.2                    | 124.1                    | 11.3         | 123.3              | 70.1         | 175.3          |
| 2030         | 728.9                          | 2.61         | 34.4         | 22.3               | 15.3                       | 84.3                        | 35.0                    | 126.2                    | 11.4         | 125.2              | 70.7         | 176.0          |
| 2031         | 734.9                          | 2.61         | 34.2         | 22.3               | 15.3                       | 84.6                        | 35.2                    | 128.1                    | 11.5         | 127.2              | 71.3         | 176.8          |
| 2032         | 740.7                          | 2.62         | 34.0         | 22.4               | 15.4                       | 85.0                        | 35.1                    | 130.0                    | 11.6         | 129.3              | 71.9         | 177.6          |
| 2033         | 746.7                          | 2.62         | 33.9         | 22.4               | 15.4                       | 85.3                        | 35.1                    | 131.8                    | 11.7         | 131.5              | 72.5         | 178.5          |
| 2034         | 753.0                          | 2.62         | 33.8         | 22.5               | 15.5                       | 85.6                        | 35.3                    | 133.4                    | 11.8         | 133.8              | 73.1         | 179.4          |
| 2035         | 759.0                          | 2.62         | 33.7         | 22.5               | 15.5                       | 85.9                        | 35.4                    | 135.0                    | 11.9         | 136.1              | 73.7         | 180.4          |
| 2036         | 764.6                          | 2.62         | 33.4         | 22.6               | 15.6                       | 86.1                        | 35.4                    | 136.5                    | 11.9         | 138.5              | 74.3         | 181.1          |
| 2037         | 770.2                          | 2.62         | 33.2         | 22.6               | 15.6                       | 86.3                        | 35.5                    | 138.1                    | 12.0         | 141.0              | 74.9         | 181.6          |
| 2038         | 775.8                          | 2.62         | 33.0         | 22.7               | 15.7                       | 86.6                        | 35.7                    | 139.6                    | 12.1         | 143.6              | 75.5         | 181.9          |
| 2039         | 781.2                          | 2.62         | 32.8         | 22.8               | 15.7                       | 86.7                        | 35.6                    | 141.2                    | 12.2         | 146.2              | 76.2         | 182.2          |
| 2040         | 786.8                          | 2.62         | 32.8         | 22.8               | 15.8                       | 86.9                        | 35.6                    | 142.9                    | 12.3         | 148.8              | 76.8         | 182.5          |
| 2041         | 792.2<br>798.2                 | 2.62         | 32.6         | 22.9<br>22.9       | 15.8                       | 87.1                        | 35.5                    | 144.5                    | 12.3         | 151.5              | 77.4         | 182.8          |
| 2042<br>2043 | 804.1                          | 2.62<br>2.62 | 32.5<br>32.4 | 23.0               | 15.8<br>15.9               | 87.2<br>87.4                | 35.7<br>35.6            | 146.1<br>147.8           | 12.4<br>12.5 | 154.2<br>156.8     | 78.1<br>78.7 | 183.4<br>184.1 |
| 2043         | 810.0                          | 2.62         | 32.3         | 23.0               | 15.9                       | 87.5                        | 35.6                    | 147.6                    | 12.5         | 150.8              | 79.4         | 185.0          |
| 2044         | 815.7                          | 2.62         | 32.3         | 23.1               | 15.9                       | 87.6                        | 35.6                    | 151.2                    | 12.6         | 161.6              | 79.4<br>80.1 | 186.0          |
| 2045         | 821.6                          | 2.62         | 31.9         | 23.1               | 16.0                       | 87.7                        | 35.6                    | 151.2                    | 12.6         | 163.9              | 80.7         | 187.0          |
| 2046         | 827.2                          | 2.62         | 31.7         | 23.1               | 16.0                       | 87.8                        | 35.6                    | 152.9                    | 12.7         | 166.1              | 81.4         | 188.0          |
| 2047         | 833.2                          | 2.62         | 31.7         | 23.2               | 16.0                       | 87.9                        | 35.7                    | 156.4                    | 12.9         | 168.2              | 82.1         | 189.0          |
| 2049         | 839.0                          | 2.62         | 31.7         | 23.3               | 16.0                       | 88.0                        | 35.7                    | 158.1                    | 13.0         | 170.3              | 82.7         | 190.1          |
| 2050         | 844.9                          | 2.62         | 31.6         | 23.3               | 16.0                       | 88.1                        | 35.8                    | 159.9                    | 13.0         | 170.3              | 83.4         | 191.1          |
| 2030         | 0 17.0                         | 2.02         | 01.0         | 20.0               | 10.0                       | 50.1                        | 00.0                    | 100.0                    | 70.0         | 1, 2.0             | 50.7         | 101.1          |

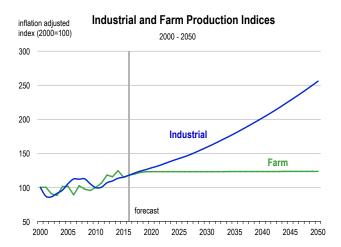












## **County Economic and Demographic Indicators**

#### Projected Economic Growth (2017-2022)

| Expected retail sales growth:    | 6.4%                  |
|----------------------------------|-----------------------|
| Expected job growth:             | 5.4%                  |
| Fastest growing jobs sector:     | Professional Services |
| Expected personal income growth: | 16.0%                 |
|                                  |                       |

| Expected population growth:            | 4.9%  |
|--|-------|
| Net migration to account for:          | 49.2% |
| Expected growth in number of vehicles: | 3.8%  |

### Demographics (2017)

| Unemployment rate (April 2017):           | 4.6%  |
|---|-------|
| County rank* in California (58 counties): | 21st  |
| Working age (16-64) population:           | 63.7% |

| Population with B.A. or higher:   | 20.6%     |
|-----------------------------------|-----------|
| Median home selling price (2016): | \$302,000 |
| Median household income:          | \$59,705  |

#### **Quality of Life**

| Violent crime rate (2015):     | <u>539 per</u> | <u>100,000 persons</u> |
|--------------------------------|----------------|------------------------|
| County rank* in California (58 | counties):     | 47th                   |
| Average commute time to work   | (2017):        | 35 minutes             |

| High school drop out rate (2016):        | 10.6% |
|--|-------|
| Households at/below poverty line (2017): | 13.4% |

<sup>\*</sup> The county ranked 1st corresponds to the lowest rate in California